附件2

**2017年“青蓝汇”创新创业大赛报名表**

提示：请认真填写本报名表，本报名表将作为参赛审核、投资人评审的重要依据。

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **企业基本信息** | | | | | | | | | | | | | | | | | | | | | | | | |
| **公司/团队名称（\*）** | | | | |  | | | | | | | | | | | | | | | | | | | |
| **项目名称（\*）** | | | | |  | | | | | | | | | | | | | | | | | | | |
| **网址** | | | | |  | | | | | | | | | | | | | | | | | | | |
| **办公/邮寄**  **地址及邮编（\*）** | | | | |  | | | | | | | | | | | | | | | | | | | |
| **所在行业（\*）** | | | | |  | | | | | | | **员工人数（\*）** | | | | | |  | | | | | | |
| **主营业务（\*）** | | | | |  | | | | | | | **注册地（\*）** | | | | | |  | | | | | | |
| **成立时间（\*）** | | | | |  | | | | | | | **注册资金（万元）** | | | | | |  | | | | | | |
| **主创始人信息** | | | | | | | | | | | | | | | | | | | | | | | | |
| **主创始人信息**  **（\*）** | 姓名： | | | | | | | | | 性别： | | | | | 出生日期： | | | | | |  | | | |
| 持股比例：% | | | | | | | | | 手机： | | | | | 邮箱： | | | | | | 微信号： | | | |
| 最高学历毕业院校： | | | | | | | | |  | | | | | 最高学历： | | | | | | 专业： | | | |
| 最近3次工作/创业经历 | | | | | | | | |  | | | | | | | | | | | | | | |
| **核心人员信息1** | | | | | | | | | | | | | | | | | | | | | | | | |
| 核心人员信息 | | 姓名： | | | | | | 职务： | | | | | | | | 学历： | | | | | 专业： | | | |
| 最近一次工作经历： | | | | | | | | | | | | | | | | | | | | | | |
| **是否:**  ○创始团队成员 ○股东 ○外聘高管 ○技术骨干 ○其他  主管业务： | | | | | | | | | | | | | | | | | | | | | | |
| **核心人员信息2** | | | | | | | | | | | | | | | | | | | | | | | | |
| 核心人员信息 | | 姓名： | | | | | | 职务： | | | | | | | | 学历： | | | | | 专业： | | | |
| 最近一次工作经历： | | | | | | | | | | | | | | | | | | | | | | |
| **是否:**  ○创始团队成员 ○股东 ○外聘高管 ○技术骨干 ○其他  主管业务： | | | | | | | | | | | | | | | | | | | | | | |
| 其他核心人员 | |  | | | | | | | | | | | | | | | | | | | | | | |
| **业绩信息** | | | | | | | | | | | | | | | | | | | | | | | | |
| **营业收入**  **（人民币）（\*）** | | | 2015年（企业）  第一年（团队） | | | | 万元 | | | | | | | **综合毛利率** | | | | | 2015年（企业）  第一年（团队） | | | | % | |
| 2016年（企业）  第二年（团队） | | | | 万元 | | | | | | | 2016年（企业）  第二年（团队） | | | | % | |
| 净利润（\*）  （人民币） | | | 2015年（企业）  第一年（团队） | | | | 万元 | | | | | | | **是否存在任何形式的债务（\*）** | | | | | | | | | ○是 ○否 | |
| 2016年  第二年（团队） | | | | 万元 | | | | | | | **债务金额** | | | | | | | | | 万元 | |
| **核心业务描述（业务基本介绍、业务创新性和独特价值点、团队、融资信息）** | | | | | | | | | | | | | | | | | | | | | | | | |
| **产品名称** | | | | | |  | | | | | | | | | | | | | | | | | | |
| **产品类型** | | | | | |  | | | | | | | | | | | | | | | | | | |
| **研发进度** | | | | | |  | | | | | | | | | | | | | | | | | | |
| **研发时间** | | | | | |  | | | | | | | | | | | | | | | | | | |
| **产品或服务简述（\*）** | | | | | | **100字以上** | | | | | | | | | | | | | | | | | | |
| **目标客户（\*）** | | | | | |  | | | | | | | | | | | | | | | | | | |
| **市场潜力** | | | | | |  | | | | | | | | | | | | | | | | | | |
| **所在细分市场（\*）** | | | | | |  | | | | | | | | | | | | | | | | | | |
| **核心竞争力（\*）** | | | | | |  | | | | | | | | | | | | | | | | | | |
| **商业模式（\*）** | | | | | |  | | | | | | | | | | | | | | | | | | |
| **产品目前状态（\*）** | | | | | |  | | | | | | | | | | | | | | | | | | |
| **知名客户名单（\*）** | | | | | | 1. | | | | | | | | 2. | | | | | | | | 3. | | |
| **主要竞争对手（两个以上）（\*）：** | | | | | | | | | | | | | | | | | | | | | | | | |
| **已融资情况** | | | | | | | | | | | | | | | | | | | | | | | | |
| **融资阶段** | | | **融资时间** | | | | | | **投资方** | | | | | | | **对方持股比例** | | | | | **币种** | | | **融资金额** |
|  | | |  | | | | | |  | | | | | | |  | | | | |  | | |  |
| **融资需求** | | | | | | | | | | | | | | | | | | | | | | | | |
| **融资金额（\*）** | | | |  | | | | | | | **币种（\*）** | | | | | |  | | | | | | | |
| **融资方式（\*）** | | | |  | | | | | | | **拟出让股权比例** | | | | | | % | | | | | | | |
| **融资投向（\*）** | | | |  | | | | | | | **现融资阶段（\*）** | | | | | | ○天使 ○A轮 ○B轮 ○C轮 | | | | | | | |
| **需求调研** | | | | ○求报道 ○求融资 ○求路演 ○求合作 ○其他 | | | | | | | | | | | | | | | | | | | | |
| **比赛常用联系人信息** | | | | | | | | | | | | | | | | | | | | | | | | |
| **联系人姓名（\*）** | | |  | | | | | | | | | | **职务 （\*）** | | | | | | |  | | | | |
| **手机（\*）** | | |  | | | | | | | | | | **微信号（\*）** | | | | | | |  | | | | |
| **固话（\*）** | | |  | | | | | | | | | | **Email（\*）** | | | | | | |  | | | | |

**注：**

**报名表、路演PPT文件名称格式：**\*\*\*公司/团队-项目名称-所在行业

**所在行业类别：**电子信息、智能制造、新能源、节能环保、新材料、文化创意、互联网、生物医药